

Our client is a progressive, sustainability driven Agri-business orchard business supplying both the residential and wholesale markets. Increasing demand for their diverse portfolio of fruit trees has led this Canadian industry leader to expand their leadership team. The Chief Financial Officer will play a critical role in developing and implementing the financial strategy of the business and evaluate and assist with financial plans and economic modelling. Be responsible for overseeing all fiscal and fiduciary responsibilities for the organization, and accountable for the administrative, financial, and risk management operations of the company.

## Chief Financial Officer

### Southwestern Ontario

Reporting to the President, you will:

- Develop and direct a financial strategy, and key metrics for success, that aligns with the overall company objectives, working collaboratively the leadership team to develop a comprehensive and timely forecast package for business development, investments, and capital deployment.
- Direct all company accounting personnel, controls, and financial reporting, and manage internal budgeting, variance analysis, and segment reporting, while establishing and adhering to a financial reporting calendar.
- Direct treasury operations, banking relationships and controls systems designed to grow and preserve company assets, while ensuring compliance with local, provincial, and federal reporting requirements.
- Oversee risk management activities across various disciplines, understand and mitigate key elements of the company's risk profile, oversee the credit function, and support and challenge senior management team in a collaborative environment, including decisions on credit risk.
- Approve and coordinate changes and improvements in automated financial and management information systems for the company and oversee IT software and infrastructure.
- Develop and implement finance, accounting, billing, and auditing procedures, and establish and maintain appropriate internal control safeguards and accurate financial results.
- Analyze cash flow, cost controls, expenses, and financial statements to guide management, pinpoint potential weak areas and assess organizational performance against both the annual budget and long-term strategy.
- Develop and direct the implementation of strategic business and/or operational plans, projects, programs, and systems with all company departments, and interact with other managers to provide consultative support to planning initiatives through financial and management information analysis, reports, and recommendations.
- Develop tools and systems to provide critical financial and operational information and analysis to the President and make actionable recommendations on both strategy, operations, and new business opportunities.
- Oversee long-term budgetary planning, implementation, monitoring, and costs management in alignment with the company's strategic plan and present financial metrics both internally and externally.
- Develop, implement, and continuously improve departmental best practices for processes and policies that support organizational goals and maximize output, while adhering to rules, regulations, and procedures.
- Oversee funding allocation requirements for capital projects by coordinating with Project Manager and using approved budgets to ensure alignment with benchmarks.

Your background includes:

- 8+ years of experience in a senior-level Finance or Accounting position. A professional accounting designation, CPA-CA is preferred.
- A University Degree in Finance or Accounting, Business Administration or equivalent. A Master's degree in Finance or Accounting, or an MBA is an asset.
- A track record of strategic planning and execution, and demonstrated knowledge of contracting, negotiating and change management.
- Knowledge of finance, accounting, budgeting, and cost control principles including Generally Accepted Accounting Principles, as well as municipal, provincial, and federal financial regulations.
- Extensive experience and knowledge in dealing with accounting systems, budgets, internal controls, business planning, and asset management.
- Effective attention to detail, a strong work ethic and a high degree of accuracy, paired with a high level of integrity, confidentiality, and accountability.
- A well-defined sense of diplomacy, including solid negotiation, conflict resolution, and people management skills with the ability to lead and develop a positive team attitude.
- Able to effectively communicate both verbally and in writing, including presentations to external stakeholders.
- High level of proficiency and productivity with Microsoft Office suite.

# LITHERLAND & CO

To learn more about this position and our client, contact Brook Coatsworth at [bmc@litherlandco.com](mailto:bmc@litherlandco.com) or by phone at 416-868-4888 Ext. 5 quoting **"Chief Financial Officer - LC230413"**

Litherland & Co. is dedicated to fair and equal opportunities for all applicants. Candidates are selected upon the highest level of equity, diversity, and inclusion across the organization and throughout its hiring process. If you are selected for an interview and require accommodations, arrangements will be made for your convenience throughout the recruitment.