

Our client is a leading provider of advisory services to the Canadian livestock and crop production sectors. The Manager, Commodity Risk Management, supports producers navigating volatile markets to improve their operational margins. This management role blends market analysis, commodity procurement, and customer engagement to deliver data-driven recommendations that strengthen farm profitability. Working within a multidisciplinary team, the successful candidate will use risk management tools, market intelligence, and financial modelling to provide practical and timely insights to clients across Canada.

## Manager, Commodity Risk Management

Canada (Remote)

Reporting to the General Manager, you will:

- Manage feed ingredient procurement activities across Canada, identifying opportunities to improve cost-efficiency and profitability.
- Provide customized buying and selling strategies aligned with livestock producer clients' financial goals and margin objectives.
- Develop and maintain strong client relationships through regular communication and value-added insights, analysis and recommendations.
- Conduct market analysis and prepare presentations and reports detailing key commodity trends and outlooks.
- Build and refine customized margin models to support decision-making for livestock producers.
- Deliver market projections, hedging strategies, and risk management advice to farm businesses.
- Collaborate with internal teams, including nutrition, business development, and procurement, to support client strategies.

Your background includes:

- A graduate degree in Agribusiness, Agricultural Economics, or a related field.
- 2+ years of experience in risk management, commodity procurement, or related agribusiness roles.
- Strong knowledge of futures, options, and hedging strategies, particularly in grains, proteins, and/or hog markets.
- Solid understanding of Canadian livestock and grain markets, with a customer-first mindset.
- Excellent analytical, research, and communication skills, with proficiency in Microsoft Excel and PowerPoint.
- Proven ability to build relationships and deliver actionable insights to clients.
- Ability to work remotely within Canada, with proximity to a major airport considered an asset.

This management role will include some travel, approximately 25-30% of the time, to meet with clients, attend meetings, and support relationship-building across Canada.

# LITHERLAND & CO

To learn more about this position and our client, contact Brook Coatsworth at [bmc@litherlandco.com](mailto:bmc@litherlandco.com) or by phone at **416-868-4888 Ext. 5**, quoting **"Manager, Commodity Risk Management - 250416"**

*Litherland & Co. is dedicated to fair and equal opportunities for all applicants. Candidates are selected upon the highest level of equity, diversity, and inclusion across the organization and throughout its hiring process. If you are selected for an interview and require accommodations, arrangements will be made for your convenience throughout the recruitment.*