



Rabobank

This position is an opportunity to grow Rabobank's presence in the agricultural market in Canada. Financial Analysts will help develop the business from the ground up while leveraging existing North American and Global Rabobank Farm Finance expertise, systems, and partnerships. Primary responsibilities include the complete underwriting of complex new requests and servicing financial activities for each account. Be responsible for renewals, annual reviews, partial releases, and covenant monitoring for relationship exposure. Senior level Financial Analysts will also coach and mentor other analysts on the team who are the first line of defense in the credit review and recommendation process.

Financial Analyst

Western Canada (Remote)

Reporting to the Head of Rural Business Canada, you will:

- Analyze and assess client's credit and operational risk using multiple sources of information to contribute to a full understanding of their business to minimize risks in the short- and long-term that meet commercial goals.
- Assist the Relationship Managers in all aspects of managing their portfolio, monitoring loan compliance, and proper basis for structuring credit products for specific conditions based on Rabobank Canada's policies.
- Accompany Relationship Managers, when requested, on customer farm visits/evaluations in relation to helping map the Canadian market, cold calling, building policies and customer relations within the assigned region.
- Work effectively within the Customer Team to meet customer expectations, execute various financial and admin servicing activities, and assist in the analysis and preparation of annual reviews and loan strategy reports.
- Support the Relationship Managers in growing their portfolios by proposing solutions on how to service clients optimally, improve process efficiencies, and provide analysis on market trends, developments, and risk insights.
- Organize and ensure the monitoring of the business, corporate, and external policies, and regulations, while complying with internal Rabobank policies, procedures, and code of conduct.
- Actively identify incidents outside of established policies & procedures and report to management immediately.

Your background includes:

- Bachelor's Degree in AgriBusiness, Ag Economics, Commerce, Finance or Accounting.
- 3+ years' experience in a financial analyst role within the Canadian banking sector, ideally on a team focused on rural or agriculture accounts.
- Candidates with over 7+ years of experience will be considered for a Senior Financial Analyst role.
- Knowledge of short- and long-term credit with strong understanding of financial spreading.
- Skilled in written and oral communications and comprehension, paired with experience in face-to-face or virtual customer presentations on financial topics, trends and analysis.
- Experience in forecasting, stress testing, risk analysis and interpretation utilizing MS Office Suite software and tools.
- Ability to think critically, make good judgement and manage time effectively with a detail oriented and collaborative approach to work.

This is a remote, work from home, opportunity with travel in the Western Canadian provinces as required. Rabobank is an equal opportunity employer to all employees and applicants and offers a competitive and comprehensive compensation package.

LITHERLAND & CO

To learn more about this position and our client, contact Brook Coatsworth at bmc@litherlandco.com or by phone at 416-868-4888 Ext. 5 quoting "Financial Analyst - 220215"

Litherland & Co. is dedicated to fair and equal opportunities for all applicants. Candidates are selected upon the highest level of equity, diversity, and inclusion across the organization and throughout its hiring process. If you are selected for an interview and require accommodations, arrangements will be made for your convenience throughout the recruitment.