

Our client is a Canadian leader in livestock nutrition that specializes in producing high quality products for customers across Canada under multiple business divisions. As part of the nutrition team, a Ruminant Nutritionist plays an important role in providing dairy, beef cattle and other small ruminant expertise, while enhancing customer service and supporting new product development in Ontario and Western Canada. Focused on a commitment to excellence, bring your innovative and collaborative approach to develop the product portfolio and company profile as our client enter new markets.

## Ruminant Nutritionist

Cambridge, Ontario

Reporting to the Ruminant Nutrition Manager, you will:

- Formulate new rations and update current ones as requested by sales specialists and customers to develop custom formula premixes and supplements during ration balancing in Brill for order processing and manufacturing.
- Provide technical support to the sales team on relevant dairy, beef and small ruminant species expertise, while delivering accurate and timely responses, feed and nutrition information, data and analysis to better service accounts.
- Enhance customer relationships by providing advice on livestock performance and feed formulations, as required.
- Support new product development through customer feedback, market research and company administered research trials of innovative new feed and nutrition products.
- Collaborate with the Ruminant Nutrition team to relay relevant research findings, formulation guidelines, update product specifications and tags compliant with CFIA, and customer feedback to the sales and product teams.
- Assist in the formulation of new products, product pricing, nutrition training for the sales team and individually, and aid in the field trial experiments, oversee forage samples and input results into ration balancing programs.
- Organize and maintain a database of detailed product, customer and research data while ensuring accuracy and accessibility.
- Work with the production team to support quality assurance and quality control programs as it pertains to dairy, beef and small ruminant species feed, formulations, and other related nutritional products.
- Represent the company when meeting suppliers and by participating in industry events, and occasionally organize, attend, and present at knowledge transfer sessions within Ontario and out-of-province, as required.
- Interact with different departments including production, purchasing, sales and senior leadership with regards to ruminant nutrition and product development.

Your background includes:

- An M.Sc focused on animal nutrition or animal health, with a focus on dairy cows and/or beef cattle.
- 4+ years of industry experience in a technical role focused on dairy, beef, and other small ruminant species nutrition.
- A thorough understanding of dairy management in Canada, including livestock health and nutrition, herd health, and marketplace knowledge.
- Proven experience formulating both premix and complete feed rations, and confidence using feed formulation software programs (e.g., Brill,). Experience with NDS or AMTS would be an asset.
- Strong written and verbal communication skills, problem solving skills, and the ability to communicate effectively with different stakeholders in an organization and contribute to company and industry publications.
- A passion for agriculture and the desire to be a part of a growing and innovative team.
- Ability to travel periodically within Canada.

This role is split between office time (70%) and travel in Ontario (10%) with the sales and nutrition teams to visit customers and attend industry events.

# LITHERLAND & CO

To learn more about this position and our client, contact Brook Coatsworth at [bmc@litherlandco.com](mailto:bmc@litherlandco.com) quoting **"Ruminant Nutritionist- #221027"** or by phone at 416-868-4888 Ext. 5 for further info.

Litherland & Co. is dedicated to fair and equal opportunities for all applicants. Candidates are selected upon the highest level of equity, diversity, and inclusion across the organization and throughout its hiring process. If you are selected for an interview and require accommodations, arrangements will be made for your convenience throughout the recruitment.