

Our client is a Canadian leader in livestock nutrition who specializes in producing high-quality products for customers across Canada under multiple business divisions. As part of the Nutrition Team, a Monogastric Nutritionist plays an important role in providing swine expertise while enhancing customer service and supporting new product development. Focused on a commitment to excellence, bring your innovative and collaborative approach to further build the product portfolio and company profile as our client expands their market presence in Western Canada.

## Monogastric Nutritionist

Winnipeg, Manitoba (Hybrid position)

Reporting to the Senior Monogastric Nutritionist, you will:

- Provide technical support to the sales team with expertise in swine nutrition, delivering accurate and timely responses, feed and nutrition information, data, and analysis to better service key accounts.
- Prioritize availability for key accounts and work collaboratively with the Regional Sales Manager to support Sales Representatives and producers.
- Enhance customer relationships by providing consultative advice on livestock performance, feed formulations, ingredient quality, and production management, including regular farm visits to understand the environments in which our products are used and observe product efficacy.
- Develop and customize premix formulations, rations, and diets based on customer needs and sales requests, ensuring prompt follow-up within 24 hours.
- Communicate regularly with Sales Representatives regarding any consultation with customers.
- Support new product development through customer feedback, market research, and company-administered research trials of innovative new feed and nutrition products.
- Contribute to formulation guidelines for Swine Specialists in collaboration with other Monogastric Nutritionists.
- Maintain organized and accurate databases for product formulations, customer records, and research data, and maintain electronic records and signatures on customer formulas.
- Ensure compliance with regulatory requirements by assisting in registering new products with the CFIA and liaising with regulatory bodies on feed formulation labels and customer formulas.
- Represent the company at industry events and organize knowledge transfer sessions, periodically providing input to publications and presenting at trade shows, seminars, and other events in Western Canada and the U.S.
- Work with the production team to support quality assurance and control programs, including GMP and HACCP initiatives, ensuring consistency and accuracy in custom formulations.

Your background includes:

- An M.Sc. focused on Animal Nutrition or Animal Health, with a focus on swine and/or poultry nutrition.
- 5+ years of industry experience in a technical role focused on swine nutrition.
- A thorough understanding of swine management in Canada, including livestock health and nutrition, herd health, and marketplace knowledge.
- Proven experience formulating both premix and complete feed rations, and confidence using feed formulation software programs (e.g., Brill/NDS, BestMix or AMTS is an asset).
- Strong written and verbal communication skills, problem-solving skills, and the ability to communicate effectively with different stakeholders in an organization.
- A passion for agriculture and the desire to be a part of a growing and innovative team.
- Ability to travel periodically within Canada and the United States.

This role is split between office time (70%), and travel in Manitoba (30%) with the sales and nutrition teams to visit Key Accounts and attend industry events, including the United States.

## LITHERLAND & CO

To learn more about this position and our client, contact Brook Coatsworth at [bmc@litherlandco.com](mailto:bmc@litherlandco.com) quoting “**Monogastric Nutritionist- #241020**” or by phone at 416-868-4888 Ext. 5 for further info.

Litherland & Co. is dedicated to fair and equal opportunities for all applicants. Candidates are selected upon the highest level of equity, diversity, and inclusion across the organization and throughout its hiring process. If you are selected for an interview and require accommodations, arrangements will be made for your convenience throughout the recruitment.